



Scale Smarter:

A Growing Food Brand's Guide to Ingredient Sourcing

Know when you're ready.

The case for consolidating.

How to plan ahead.

Why partner with NFTC?

Your sourcing roadmap



Knowing when you're ready to partner with an ingredient distributor

Every food brand grows differently — but there are clear signs it's time to level up your supply chain. Here's how to know.

Are you outgrowing single-run ingredient orders and ready to buy smarter?

Are your sales growing consistently through independent retailers, and do you need your supply chain to keep pace?

Are you looking to reduce COGs, the number of deliveries and admin time?

If you're nodding along, now is the right time to partner with a supplier who can grow with you. Let's talk.

Lower your cost of goods and protect your margins as you scale.

Simplify your logistics with fewer, more reliable deliveries.

Cut freight costs without cutting corners on quality.

Know exactly where your ingredients come from — and plan ahead with confidence.

Build a real partnership, not just a purchase order relationship.

Forecast and plan with a supplier who understands your growth trajectory.



Why consolidate suppliers?

1 Start with the source.

Work with your ingredient partner (that's us) to understand harvest cycles, origins and lead times —so you're never caught short.

2 Understand your Sales patterns.

Review your sales over the last 6-12 months. You'll start to see growth patterns and forecast how much product you'll need to manufacture — and when.

3 Lock in Ingredients early.

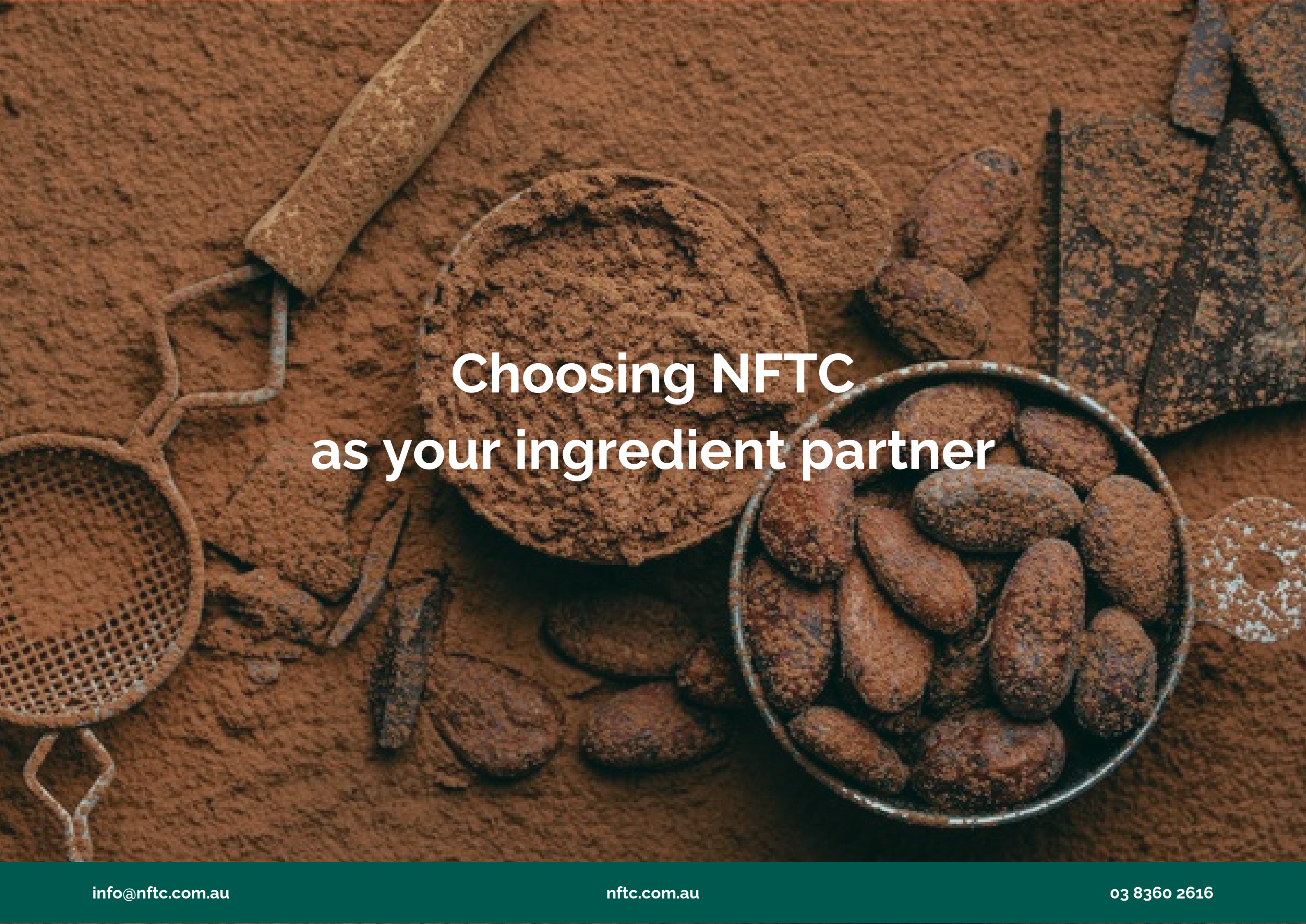
Now you have your sales data analysed, we can help you plan out a purchasing plan that aligns with your business needs and manufacturing deadlines, while taking into consideration harvest cycles.

4 Stay connected.

Once your orders are placed, keep the lines open. If your needs shift, we're agile enough to adapt — and we'll always work hard to find a solution.



Forward planning, made simple



Choosing NFTC as your ingredient partner

**We search the world
for natural, wholefood
ingredients**



A trusted, family-owned Australian business — built from the ground up since 2015, just like the brands we work with.

Delivering natural, wholefood ingredients Australia-wide.



Servicing scaling Food Manufacturers, Wholesale & Food Service customers.

Our Pantry



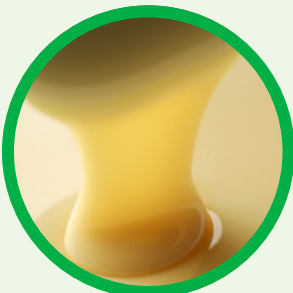
Nuts



Fruits



Beans & Legumes



Bakery



Herbs & Spices



Dehydrated Vegetables



Botanicals



Grains & Seeds



IQF

Sourcing from trusted
local and international
partners, our global supply
chain encompasses the
values and high standards
NFTC was built on



Climate Controlled Warehousing

Including ambient, refrigerated
and frozen capabilities.



Team Collaboration & Expert Knowledge

To assist you in making the best
purchasing decisions for your business.



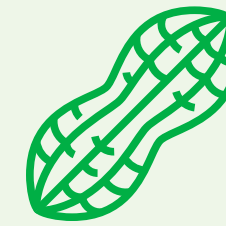
Our Extensive Pantry

That continues to evolve to meet
customers changing needs.



**Our passion is
reflected in both our
ingredients, and our
outstanding service**

More than an ingredient supplier



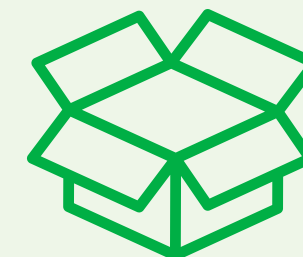
Roasting & Smoking

Processing of raw nuts in bulk.



Blending

Utilising our sister companies manufacturing facilities,
we can organise the blending of bulk recipes.



Repacking

Down-packing of ingredients into retail units.



**Ready to simplify your supply
chain and scale with confidence?
Let's talk.**